



# NEWSFRONT

BRINGING YOU THE LATEST IN IMPACT RESISTANT WINDOWS & DOORS

## CGI STRENGTHENS CORE TEAM, POSITIONED FOR GROWTH

It has been an exciting few months for us at CGI. In March, a controlling stake in CGI was acquired by Cortec Group. This strategic investment enables us to expand our operations and accelerate our growth to meet the changing needs of our customers. We now have significant opportunities to aggressively penetrate new geographic markets and enhance our product line through targeted sales. Flavio Quesada will remain a significant owner in CGI and serve as CEO and president.

To achieve our newly established goals, we have added several key positions to our sales and marketing team. We are excited to welcome Mark Walker, Jody Ogaz and Len Quist to the CGI family. In addition, Steven Dawson added a new role as the Executive Vice President of sales.

We look forward to working with you, our valued customers, as we grow and continue to support our slogan, "We're Stronger".

### STEVE DAWSON

In addition to his CFO responsibilities Steve Dawson has added the role of executive Vice President of Sales, responsible for the company's growing sales, and marketing activities. His business development expertise has helped guide CGI's growth in the past year. Steve joined CGI in March of 2006 as Chief Financial Officer, playing an integral role in the company's finance-related functions.



Prior to CGI, Steve was president of Dawson Advisors, a financial consulting firm. Steve has more than 20 years of experience as a financial and operations executive, serving as EVP/CFO of Radio Unica, and Vice President of Finance and Controller for Telemundo, a Spanish-language television network.

### LEN QUIST



Len Quist joins CGI as Director of Marketing in charge of managing the company's brand and brand strategy, marketing programs, event planning, dealer training programs for dealers and installers and various sales-support activities.

Quist brings more than 20 years of world-class brand marketing experience to CGI, having held marketing management positions at a variety of global consumer and durable goods companies, including Jarden Consumer Products, a global durable products manufacturer and marketer of Oster and Sunbeam brands, Sara Lee, and Colgate-Palmolive.

### MARK WALKER

As a Senior Sales Consultant, Mark will oversee sales activities for CGI throughout the Southwest coast of Florida including Naples, Sarasota and the Tampa area. Walker brings more than 23 years of window and door experience to CGI's senior sales team.



Most recently, Walker was president of High Performance Sales and Marketing, a manufacturer's representation firm. Before that, Walker served as president of Window Source, a Florida-based replacement window retailer and Precision Group International, a window product exporter.

### JODY OGAZ



Jody Ogaz has been named Senior Sales Representative, and will oversee sales activities for CGI throughout Central and Northern Florida, in addition to leading the new CGI commercial project division statewide. Ogaz brings more than 26 years of window, door and glazing experience to CGI's senior sales team.

Most recently, Ogaz was a Hurricane Product Manager in Architectural Sales for Oldcastle Glass, the largest producer of architectural glass products in North America. Prior to that, he was an architectural sales representative for YKK AP America, Inc., and held various positions at Kawneer.



CGI has a strong reputation for offering architectural grade impact windows and doors with unique features and high quality construction that exceed industry standards. CGI products have been specified and installed in some of the most prestigious residential and commercial projects in South Florida, including Fisher Island. Established in 1992, the Company was the first impact window and door manufacturer to offer PVB laminated glass designed exclusively to meet the Miami-Dade County impact resistant protocols. The